IV. MEASURING ECONOMIC COST – THEORY

As discussed in Section I, prices should be based on economic cost if the goals of maximizing economic efficiency, encouraging local competition, and preserving long distance competition are to be met. This Section discusses the measurement of economic costs. The conclusion is that the prices of essential monopoly inputs should be set at TS-LRIC.²⁹

A. What Is Economic Cos ?

Economic cost is the ferward looking, least cost of providing a good or a service using the best available technology. Economic cost can be contrasted with historical, or embedded cost, which may reflect ineffic encies, excess investment, or the use of technology that is no longer state of the art. Alternate measures of economic cost are discussed below.

Rates should be set at conomic cost because they are efficient. From a societal point of view, rates equal to economic cost will bring the optimal amount of resources into the market.

Moreover, as discussed above if rates for unbundled network access are above their economic cost, competition in both local and long distance markets will be distorted.

B. Alternate Measures of Economic Cost

Economic costs can be measured in the short run or the long run. There is increasing agreement among economists and state regulators that TS-LRIC should be used to measure economic cost. TS-LRIC measures the total cost of providing an entire network building block. In other words, the increment o be measured is between providing and not providing the network element. In this way all of the costs associated with providing a service are recovered

²⁹ TS-LRIC studies can be used to measure the costs of the network elements from which services are constructed. The 'service' in TS-LRIC is a term of art.

from the customers who buy the service. As discussed below, TS-LRIC is superior to other potential measures of economic cost for purposes of establishing the cost of unbundled network components.

In the past, LECs have proposed to measure incremental cost based on discrete changes in demand and cost. In other words, an increment of demand will be selected and the costs of adding capacity to serve the increment are computed. Incremental cost then is measured by the change in cost divided by the change in demand. This is a simple long run incremental cost ("LRIC") approach. Total demand multiplied by incremental cost computed in this way may not generate revenues sufficient to recover the total costs of the service. Therefore, a simple incremental cost standard can result in consumers paying excessive rates for monopoly services because they are likely to be charged for the shortfall. At the same time, prices below TS-LRIC in competitive markets will d scourage entry and expansion by firms who can offer the service at a price below the TS-LRIC of the LEC, but above the simple incremental cost. In other words, unless a TS-LRIC cost standard is used, a vertically integrated monopolist can cross-subsidize competitive services.

V. MEASURING ECONOMIC COST – PRACTICE

The FCC has never performed a detailed analysis of the economic cost of providing the telephone services it regulate. As long as local telephone companies retained *de jure* or *de facto* monopolies, and as long as the structural safeguards contained in the MFJ were in place, the issue of economic cost of ser ice could be avoided. That choice is no longer available to the FCC. The 1996 Act opens local markets to competition, and allows the RBOCs to enter the long distance market, if they comply with certain prerequisites.

As discussed above, the FCC should identify network building blocks and estimate the economic costs for each using a TS-LRIC methodology. HAI has performed a TS-LRIC study that can be used to estimate the cost of various network elements. This Section describes the various elements of the Hatfie d Model.

The Hatfield Model is a "green field" approach in that it is not constrained by the existing network topography. LECs have criticized the Hatfield Model for failing to reflect the "real world" network they have deployed. However, economic cost is based on providing the service in ways that the best available technology allows. In competitive markets, prices are based on the investment and expenses that an efficient new entrant using modern technology would incur. The existing infrastructure of any particular competitor is irrelevant. By attempting to measure costs using existing network configurations, the telephone companies are evidently trying to find ways to recover at least some of their embedded costs.

In any event, the BCM Model discussed in Section II, which is not based on the green field assumption, estimates loop costs that are <u>below</u> those generated by the Hatfield Model.

While there are many other differences between the two models, this suggests that the green field assumption does not have a dramatic effect on loop cost estimates. The BCM is discussed further below.

A. Description of the Network Model

The network investment model used in the study incorporates many additions and refinements to the original Harfield Universal Service study produced in July 1994.³⁰ As

The Cost of Basic I niversal Service, supra, note 22.

discussed above, the current model retains the green field approach in which the network is assumed to be constructed with new facilities, including loop and interoffice plant, along with wire centers. As before, the model follows TS-LRIC principles in employing "forward looking" network technology, including digital switching and use of digital loop carrier equipment along with optical fiber feeder cable—for longer loops.

The model also assumes full deployment of Signaling System 7 (SS7) among end-office and tandem switches and includes facilities – operator tandems and trunks – required to provide operator services. The network is sized to provide existing local service, including public telephones, as well as intraLA \(\Gamma\) A toll, exchange access, and CLASS features. Model fill factors are always substantially less than one, allowing for future growth. The remainder of this Section outlines the assumptions and general methodology followed by the model. Figures 1 through 3 give an overall view of the basic network structure in increasing level of detail. Figure 4 shows the network element sost model components and their inputs.

1. Population Densities

The model computes the network facilities required to serve the U.S. population as divided into six population density ranges. The ranges, and the estimated total population in each, are shown in Table 3.

³¹ CLASS is a trademark of Bell Communications Research.

Table 3 Population Density Ranges

Range (population per square kilometer)	Population
0 - 10	14,893,004
10 - 100	50,509,999
100 - 500	45,689,087
500 - 1000	32,888,352
1000 - 5000	93,723,779
greater than 5000	21,696,610

Population in each range is based on the total population reported in the 1990 U. S. Census. We used a weighted average increase in population of 4.3 percent to estimate the population in the study year, 1994.³² Lacking more detailed information, we applied the 4.3 percent growth factor uniformly across all six density ranges.

The FCC's <u>Preliminary Statistics of Communications Common Carriers for 1994</u> was used as the source of total swi ched and special access lines and overall residential penetration (assumed at 94 percent across all density ranges).³³ We also used the FCC's figures for breakdowns of total switched access lines among residential, business single line and multiline service.³⁴

We calculated the population increase from state-by-state population growth estimates contained in Rand-McNally's 1995 Commercial Atlas and Marketing Guide.

FCC, Monitoring Report, May, 1995, CC Docket No. 87-339, Table 1, "Household Telephone Subscribership in the United States."

³⁴ "Multiline" businε ss lines are high usage facilities such as PBX trunks.

Figure 1
Local Exchange Network Structure

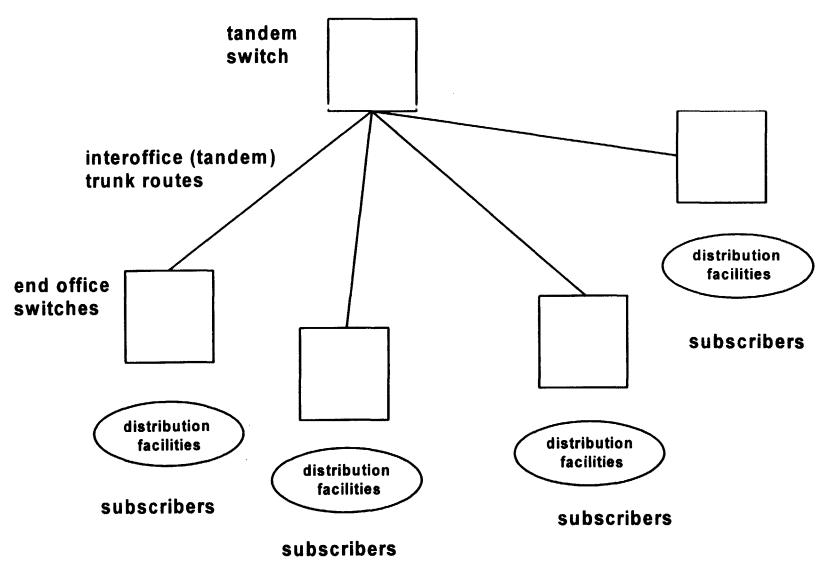


Figure 2
Distribution Network Structure

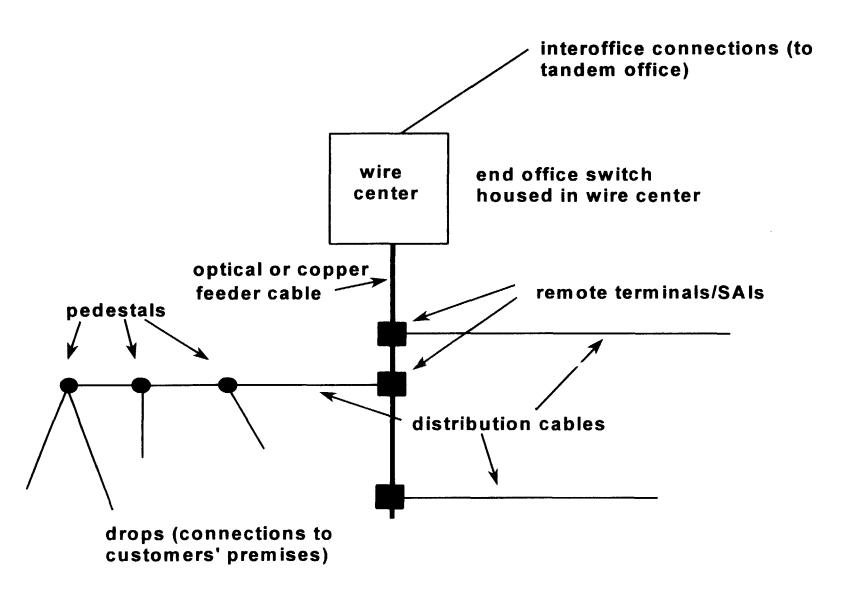


Figure 3
Details of Distribution Network Structure

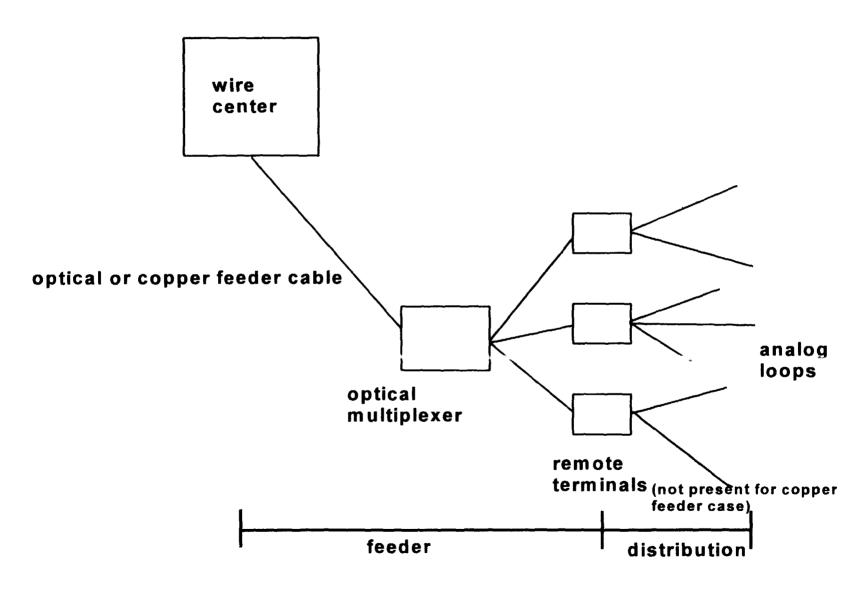
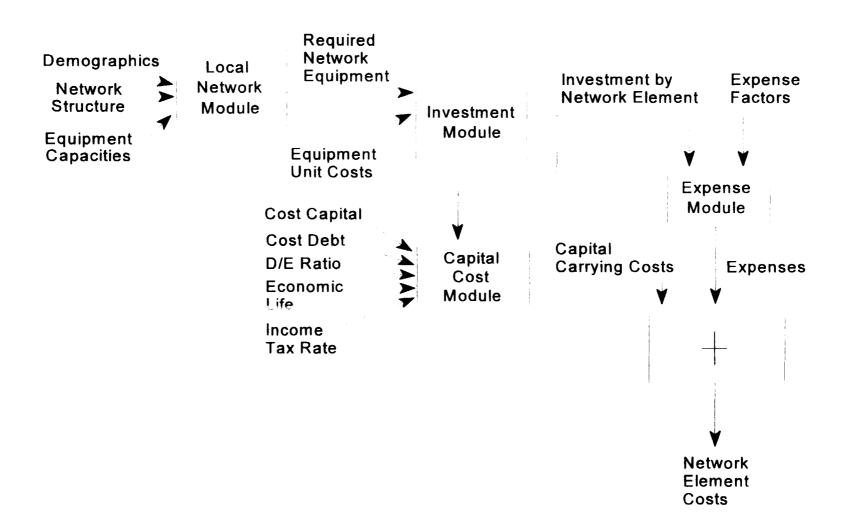


Figure 4
Network Element Cost Modeling Process



2. Loop Investments

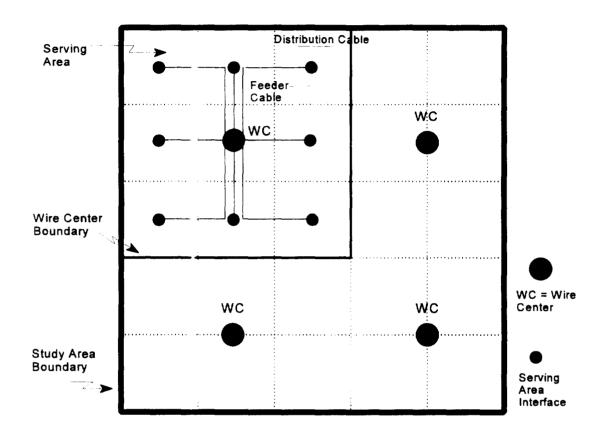
The loop portion of the model uses a combination of buried, underground, and aerial cable in the feeder and distribu ion segments of the loop plant in each density range. Cable distance calculations are based on a "regular" service area geometry in which the population to be served is assumed to be unitormly distributed in a square study area. This study area is divided into individual serving areas whose dimensions are chosen to allow loop lengths to conform with Bellcore carrier erving area guidelines.

The model equips each serving area with one of two loop architectures. The first uses digital loop carrier remote term in als and, if required, optical multiplexers to serve the contained population. The second uses a 'wire pair' architecture, in which individual wire pairs extend all the way from the wire center to the premises. Both architectures include second residential and business lines.

The choice between these architectures is based on an assessment of the lowest-cost means of serving different demographic situations. The digital loop carrier architecture is the choice for the two lowest density zones, while the copper architecture is used for the other zones. Each serving area is equipped with sufficient distribution cable to reach the premises in that serving area.

The distribution network model is depicted in Figure 5. Inputs in this part of the model include cable investment per unit length, installation costs, pole investment and installation, and right-of-way fees.

Figure 5
Distribution Network Model



3. Switching

The model uses three end-office switch "sizes" in the different density ranges: 12,500 line switches in the lowest ranges, 40,000 in the middle ranges, and 60,000 in the highest ranges. In principle, switch capacity may be limited by either the line terminations or by processor capacity ("real time," expressed in terms of busy-hour call attempts). In practice, line terminations turn out to be the limiting factor today

The model uses Bellcore subscriber traffic assumptions for busy-hour call attempt rates and average holding times.³⁵ Overall switching system line and processor capacities are consistent with those of such current switches as AT&T's 5ESS and Nortel's DMS-100. The model equips the study area with enough switches to serve the population of that area. The switches are located in wire centers, each of which serves some number of serving areas. This arrangement is also depicted in Figure 5.

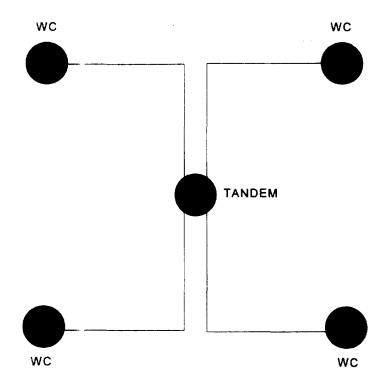
4. Interoffice

The current version of the network model computes investment in interoffice facilities, including tandem trunks and tandem switches. The assumed division of traffic between local and toll is based on the ratio of local to total Dial Equipment Minutes (DEMs), again as reported in the Common Carrier Statistics. The breakdown of toll traffic between intra- and interLATA traffic is also based on FCC statistics.

Interoffice transmission facilities consist of tandem trunks for local interoffice and intraLATA toll traffic, and tan lem and direct trunks for access. This part of the model is depicted in Figure 6. The model determines trunk group sizes according to the input traffic assumptions, the total lines served by each switch, and the proportions of local, intraLATA, and interLATA traffic as described earlier. Inputs include maximum busy-hour trunk occupancy, per-channel transmission system investment per mile, and switch trunk port investment.

Bell Communications Research, "LATA Switching System Generic Requirements: Traffic Capacity and Environment," <u>Technical Reference TR-TSY-000517</u>, Issue 3, March, 1989.

FIGURE 6
Interoffice Network Model



Tandem switches are s zed by trunk termination and processor capacities. The model determines the overall tandem switch investment by computing the total trunks terminated by each switch and the corresponding number of trunk ports. It then adds the investment in trunk ports to the fixed investment in common equipment to produce a total investment in switching equipment. It multiplies the s vitch investment by a wire center multiplier to estimate the associated wire center investment.

5. Signaling

The SS7 network assumptions include investments in Signal Transfer Points (STPs),

Service Control Points (SCPs), and signaling links. Inputs include assumptions for the numbers

of different message types required for the network to route interoffice traffic and to invoke certain CLASS features.³⁶ Each switching machine is assumed to be connected with two STPs, and the model computes the total investment in STPs and signaling links required to carry the ISUP and TCAP message load generated by the assumed subscriber traffic. Inputs to the signaling calculation include equipment investments and capacities, message length parameters, and percentage of calls requiring TCAP involvement.

6. Operator

An overall operator traffic fraction of two percent of total traffic was used to compute the required investment in operator trunks and operator tandems. Other operator inputs include operator utilization, investment in operator position, and an adjustment factor that accounts for human operator intervention. Most operator traffic now is handled by voice response systems and announcement sets.

B. Current LEC Infrastructure

The network technology assumed in this model is similar in almost every respect to the network currently being deployed by the LECs. The model assumes that all interoffice plant is fiber optic cable, that all central office and tandem switches are digital stored program control switches, and that, where appropriate, loop plant consists of digital loop carrier feeder over fiber optic cables and copper distribution plant. This technological configuration represents the type of network that would be constructed today (i.e., it is a forward-looking network configuration).

The network actually leployed by the LECs today is consistent with this model. Over 80 percent of all RBOC switches were digital in 1993, and the RBOCs have continued to deploy

³⁶ The message types are ISUP (Integrated Services Digital Network User Part) messages required for "call control," or network call processing, and TCAP (Transaction Capabilities Applications Part) messages used for database (SCP) transactions.

these switches in their network; since then.³⁷ While only eight percent of total sheath kilometers of cable is fiber optic, the total number of kilometer miles of fiber has increased by over 500 percent between 1988 and 1994. Interoffice circuit kilometers are 99 percent digital.³⁸

The topology assumed by the model is, in fact, somewhat more costly than the network actually in place in some cases. For instance, the model assumes that all interoffice traffic is switched through a tandem. In fact, only a small portion of the actual traffic is switched through a tandem. In the actual network, central offices that exchange high volumes of traffic typically are directly connected, yielding savings both in tandem switching costs and in interoffice trunking costs. Furthermore, the population is assumed to be uniformly distributed in the model. In actuality LECs will deploy their networks to take advantage of population variations, siting wire centers in or near population concentrations where possible.

C. Description of the Expense Model

The recurring costs of the services studied were based on the investment figures generated by the network model. There are three components of the recurring cost component of the model. First, the recurring cost model determines the capital carrying cost for each component of investment associated with the network function. Second, it determines the network-related expenses associated with each component of investment. Finally, it determines non-network-related expenses and assigns the expenses to the specific network functions.

³⁷ See Kraushaar, Jonathan, <u>Infrastructure of the Local Operating Companies Aggregated to the Holding Company Level</u>, FCC, April 1995, Table 9(a).

³⁸ See, <u>Preliminary Statistics of Common Carriers</u>, *supra*, note 13, p. 157 and ARMIS Report 43-08.

1. Capital Carrying Costs

Capital carrying costs consist of depreciation expenses, the cost of capital (return and interest), and state and federal income taxes. Service lives for various types of equipment are based on current depreciation ates for a large RBOC. As discussed in Section VII, depreciation reserve imbalances for LECs are not large. Therefore, existing depreciation rates are appropriate. A straight-line depreciation method was used.

The return amount was based on an assumed 10 percent overall cost of capital. A 40:60 debt/equity ratio was assumed with a cost of debt of 7 percent and a cost of equity of 12 percent, for an overall cost of capital o 10 percent.³⁹ Depreciation results in a declining value of plant in each year, thus affecting the return amount required over time. Therefore, a net present value calculation is used to levelize the return amount over the assumed life of the investment.

The equity component of the return is subject to state and federal income tax. As a consequence, it is necessary to increase the pre-tax return dollars, so that the after-tax return is equal to the assumed cost of capital. An assumed combined 40 percent state and federal income tax rate was used to "gross up" return dollars to achieve this result.

2. Operational Expenses

Three types of expense factors are calculated. Some expenses, such as those associated with Cable and Wire facilities are assumed to vary directly with capital investment. For these categories, historical expense are associated with historical investment to develop an investment

In a recent Statement filed at the FCC, Matthew I. Kahal concludes that the current cost of capital is 9.48 percent See "Statement of Matthew I. Kahal Concerning Cost of Capital," In the Matter of Rate of Return Prescription for Local Exchange Carriers, File No. AAD95-172, March 11, 1996.

factor. This factor is then applied to the equivalent investment amounts developed by the capital investment component of the model to produce an expense estimate.

Other types of expense, such as Network Operations, are assumed to vary directly with the number of lines provisione I rather than with capital invested. Historical data were used to determine the expense per line for these categories. The factor for Ameritech was used because that company had the lowest costs per line of any RBOC for this category. The resulting per-line factor is applied to the number of lines provisioned. Uncollectibles, operating tax, and sales and marketing factors are calculate I as a percentage of revenues.

Certain costs that vary with the size of the firm, and therefore do not meet the economist's definition of overhead, are often included under the classification of General and Administrative expenses. For example, if an 1 EC did not provide loops, it would be a much smaller company, and would therefore have lower costs. Some of those costs are nonetheless attributed to overhead under current LEC as counting procedures. We therefore include a portion of these "overhead" costs in our TS-LRIC estimates.

Historical overhead expenses for the LECs, such as administration, planning, legal, and human resources, seem excess ve when compared to firms that operate in a competitive environment. The relationship between revenues and overhead for selected firms in the auto manufacturing and airline industries was examined. A six percent overhead loading factor was found for these industries. The cost of the functions that this factor is used to estimate should not vary widely across industries. In other words, the relationship between revenues and administration, planning, legal and human resources are likely to be similar in the telecommunications industry.

The investment model loes not directly calculate investments in the following categories:

1) Furniture; 2) Office Equipment; or 3) General Purpose Computers. The recurring cost component of the model calculates investment amounts for these categories by examining the historical relationship between investments in these categories and total company investment.

The resulting factor was applied to total investment to estimate investment in these four categories. The recurring cost of these items was then calculated in the same way as recurring cost for investment categories estimated directly by the investment component of the model.

D. Telephone Company S udies

In general, existing LE 2 cost studies are not useful for establishing the economic cost of unbundled network elements. First, LEC cost studies typically do not measure the TS-LRIC of the network elements. Second LEC cost of service studies over the years have been plagued by a lack of consistency. Different cost studies have been conducted for different services, often with no consistency among the m. For example, a study of local exchange cost might include costs that are not included in studies of toll costs, even though the toll service uses many elements of the network used in providing local service. In short, LEC attempts to justify costs have generally been based on limited information from *ad hoc* studies based on proprietary cost models and methodologies that have not undergone FCC or public scrutiny. One of the primary advantages of pricing well-def ned network elements at TS-LRIC is that it will help bring consistency to LEC cost studies.

E. Benchmark Cost Model

As noted above, a group of carriers has developed a cost model, the BCM, for purposes of measuring loop costs. The 3CM contains valuable data. The model employed here uses

certain BCM inputs concerning cable facility sizes and costs, but adds the modules necessary to estimate unbundled network component costs.

The BCM differs from the original Hatfield Model in several respects. First, it computes loop investment by assigning telephone users in each Census Block Group (CBG) in the country to the nearest existing wire certer. CBGs are the smallest geographical entities within which the Bureau of the Census reports statistics, and typically contain a few hundred households, although some may be much smaller. FCM combines NECA data on existing wire center locations with CBG information (which also includes the geographical coordinates of each CBG) to perform the mapping of CBGs to wire centers. As a result, the BCM is a "scorched node" model in that it constructs a new network usin gexisting end-office locations.

The BCM computes the amount of loop facilities required to serve the CBGs that it associates with each wire center. The BCM Model equates households with access lines and thus sizes the loop network to address all households reported for each CBG. It does not include business or second residential lines in its calculations. Once it determines the size and type (copper or optical feeder cable and copper distribution cable) of facilities necessary to serve the CBGs in the study area, it estimates the investment in cable and corresponding installation costs. The installation costs depend on the size of cable to be installed as well as on certain geological parameters such as bedrock hardness and water table depth that the BCM developers associate with each CBG in the process of producing the state-by-state input data for the model.

After the BCM Model calculates the overall loop investment for each of the CBGs in a study area, it estimates switch ng investment for each wire center and then computes a monthly service cost per line. The latter calculation involves multiplying the overall loop and switching investment per line in each CEG by each of two constants to estimate total costs. One constant is

derived from ARMIS operating expense data for all Tier 1 carriers, and is intended to represent all costs associated with network operation, administration, capital carrying costs for network investment, corporate overhead, marketing, and other expenses. The second constant is based on network and capital expenses, along with taxes and corporate overhead, reported in the original HAI Universal Service cost study. The BCM output separately lists the costs that result from the application of each of the two factors.

HAI has developed a set of "extensions" to BCM that use the BCM-computed loop investments as inputs. The HAI extensions have been presented in several state proceedings. The BCM produces a detailed analysis of loop investment, and the original Hatfield Model included a well-developed analysis of network facilities at the wire center level. The two models are thus complementary, and the Hatfield extensions to BCM take advantage of the best features of both original models. The HAI extensions do not modify the BCM logic in any way.

The present study does not use the new HAI extensions to the BCM Model because it takes considerable time to produce loop investment results for the entire country. Given the limited time available to produce investment and cost results for this Study, it was necessary to employ the original Hatfield Model approach. The version of the model used, however, contains a number of input modifications based on assumptions present in BCM for copper and fiber cable investment and installat on costs. It also uses parts of the Hatfield BCM extensions that compute operator services investment and SS7 investments.

VI. HATFIELD STUDY RESULTS

The monthly costs of inbundled network functions estimated by the model are shown in Table 4. End-office switching is 0.18 cents per minute. Loop costs vary substantially by density

range. The cost of a loop in the 1,000-5,000 population per square kilometer density range is \$6.20 per month. This density range contains 18 percent of all loops.

Table 4 Unbundled Switching and Loop Costs

Loops	5.30-40.89	dollars per month	
End-office Switching	0.18	cents per minute	
Ports	1.02	dollars per month	

As discussed in Section VII, these costs are much lower than existing rates based on embedded costs. Appendix 1 contains costs for additional unbundled network elements and more detailed loop results by density range.

The unbundled loop cost results are broadly consistent with the findings discussed in Section II. The switching costs are lower than those found in other studies. The other studies may include mark-ups above TS-LRIC. The difference may also be explained by the green field assumption of a true TS-LRIC study. A network designed from the bottom-up to handle existing traffic loads would have fewer switches than are currently in place. The studies discussed in Section II are undoubtedly based on a "scorched node" approach, in which existing network nodes are retained in the modeling process. As discussed above, economic cost estimates are not constrained by historical investment and network decisions.

VII. EXPLAINING EXCESSIVE RATES

Based on the analysis described in Section V, the total economic cost of the LECs in providing the unbundled network elements underlying their existing services is approximately \$36 billion annually. This compares with actual regulated revenue received by the LECs in 1993 of approximately \$82 billion. Thus, the total economic cost of unbundled network elements

of approximately \$82 billion. Thus, the total economic cost of unbundled network elements estimated by our model is approximately 44 percent of the LECs' existing revenue requirement.⁴⁰ The gap between the "bottom" up" economic costs and the "tops down" revenue requirement consists of a number of elements, including expenses associated with providing services to endusers, a small amount of economic overhead, and large amounts of overbuilt plant and excess overhead.

Table 5 shows the existing LEC revenue requirement and compares it with the TS-LRIC cost of providing unbundled network elements. The TS-LRIC estimates include General and Administrative expenses associated with provision of the unbundled network elements. Model investment is compared to actual investment and the annual carrying cost of that investment is computed. The annual cost and an eight year amortization of the of the existing depreciation reserve deficiency is calculated. Existing customer operations expenses together with an assignment of the capital cost of General Support Facilities ("GSF") are also shown. Similarly, Corporate Operations expenses, less overhead assigned to Customer Operations, but including a GSF are shown. The remaining amount of the gap represents "other inefficiencies" (including misallocation of nonregulated costs to regulated services).

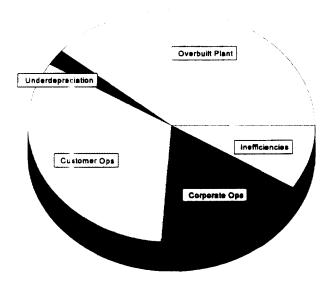
⁴⁰ A small part of the discrepancy between economic cost as estimated by the model and the embedded cost base may be due to the exclusion of certain activities from the analysis. For example, the costs of non-recurring activities, such as installing telephone service, are not included. Centrex service and ISDN service are also excluded. However, loops, switching, signaling, and interoffice transport facilities supporting these latter services are included in total investment. Incremental central office features and electronics are not included.

Table 5
Econonic Cost Compared to Revenue Requirement

Total Revenues - Tier One Compan es		\$ 81,997,412,000	
Total TSLRIC Wholesale Cost		36,097,470,452	
The "Gap"		45,899,941,548	\$45,899,941,548
Model Investment	\$131,320,817,108		
Actual Investment	256,803,243,000		
Overbuilt Plant	125,482,425,892		
Capital Carrying Cost of Overbuilt Plant		17,655,667,327	28,244,274,221
Depreciation Reserve Deficiency	3,314,926,000		
Return & Taxes on Reserve Deficier cy		438,306,882	27,805,967,339
Amortization of Reserve Deficiency		414,365,750	27,391,601,589
Customer Operations	13,184,107,220		
Plus: Capital Cost of GSF	2,078,315,021		
Total Customer Operations	15,262,422,241	15,262,422,241	12,129,179,347
Corporate Operations	10,148,262,000		
less: overhead assigned to TS-LRIC	2,165,848,227		
less: overhead for Customer Operations	791,046,433		
Net Corporate Operations	7,191,367,340		
Plus: Capital Cost of GSF	1,133,632,071		
Total Corporate Ops	8,324,999,410	8,324,999,410	3,804,179,937
Uncollectibles	1,068,028	1,068,028	3,803,111,909
Operational Inefficiencies		\$3,803,111,909	. 0

Figure 7 shows the relative magnitude of each of these existing revenue requirement components.

Figure 7
Components of the "Gap"



A. Inefficiencies

Inefficiencies (including excess profits) accounts for \$3.8 billion of the gap between TS-LRIC and embedded costs. It is not surprising that there are inefficiencies in the existing LEC cost structure. Rate of return regulation is supposed to limit a monopolist to charging prices that recover no more than its cost plus a reasonable profit. However, this provides well-known incentives for the regulated firm to overinvest. This form of regulation also limits incentives for regulated firms to control their expenses. The LECs have enjoyed a virtual monopoly position for many years. Therefore, it is unreasonable to assume that the LEC organizations are as efficient as they would be in a more competitive environment.

In theory, price cap regulation addresses some of these problems. However, the FCC's price cap regime necessarily retains many elements of rate of return regulation. Moreover, the productivity factors established by the FCC have been too low. Telephone companies have consistently beaten the productivity targets set by the FCC – and by a wide margin. The FCC initiated LEC price caps with a 3.3 percent productivity factor in 1990. Five of the seven RBOCs have now voluntarily adopted a productivity factor of 5.3 percent. AT&T and Ad Hoc have shown that within the framework of price cap regulation, productivity factors of 7.3 percent and 9.9 percent are obtainable ⁴¹ These higher factors are still based on historical performance and are not guaranteed to bring rates to economic cost any time soon, if ever.

LECs are clearly earning excess, i.e., supracompetitive, profits. The FCC has not changed the allowed rate of return in many years. Borrowing costs and the cost of equity have both fallen with the reduction of inflation in the economy since the 1980s. The 10-year Treasury yield has fallen from 8.2 percent in 1984 to around 5.7 percent today.⁴² A recent study undertaken for MCI shows that the LEC cost of capital should be reduced to 9.48 percent.⁴³ LECs subject to price cap regulation have consistently earned above the sharing amounts.

B. Underdepreciation

The depreciation reserve deficiency is a relatively small portion of total LEC plant in service. Regulators have been liberalizing depreciation policies since the 1970s. As a result,

⁴¹ See, <u>Price Cap Performance Review for Local Exchange Carriers</u>, CC Docket No. 94-1, January 11, 1996, "Comments of AT&T" and "Comments of the Ad Hoc Telecommunications Users Committee," filed January 11, 1996.

⁴² See, Kahal Statement, *supra*, note 39.

⁴³ *Id*.